



Board of Directors Meeting
Montgomery, NY and Zoom
September 20, 2022 | 4 pm

Present: Mary Beth Bianconi, David Campbell, Susan Dean, Daniel Depew, Todd Diorio, Andrew Fetherston, Brian Flynn, Charles Gottlieb, Ryan Hawthorne, Robert Kaehler, Alexander Mathes, Daniel Maughan, Michelle Rider, Robert Sanchez, Alan Seidman, James Smith, Gary Tetz, Michael Turturro, Chuck Utschig, Derrik Wynkoop
Absent: Melissa Cobuzzi, Michael Gilfeather, Mary Leahy, Alfred Pilong, Mark Stellwag
Staff Present: Maureen Halahan, Megan Matthews

The meeting was called to order at 4 pm. **Michael Turturro**

Audit Review: **Andrew Pavloff & Kaitlyn Poplaski**

- The 2022 audit was presented by Andrew Pavloff and Kaitlyn Poplaski of Waschitz Pavloff. A motion was made to accept the audit as presented by Robert Kaehler, seconded by Andrew Fetherston and unanimously carried.

Approval of Minutes: **Michael Turturro**

- The minutes of the June 2022 board meeting were presented and accepted on a motion made by Robert Kaehler, seconded by Daniel Depew and unanimously carried.

Financials: **Derrik Wynkoop**

- The financials and revised 2022 budget were presented and approved on a motion made by Robert Kaehler, seconded by Daniel Depew, financials were unanimously carried.

President's Report: **Maureen Halahan**

- New board members were introduced: Alexander Mathes, Mary Leahy and Alfred Pilong. Sandy Mathes was the only new board member in attendance.
- The Partnership has 24 new investors to date. Continue to hold meetings to retain major investors. Board assistance in securing new investors is appreciated and encouraged.
- Project updates included: Scanell, Offshore Wind Project, Polycraft, Milk Factory, Milmar Foods, Greek Mountain Dairy and TradeTrans. More updates are in each board packet.
- There will be a full update at the October meeting for the SIP (Site Inventory Program) by Conor Eckert and Kaitlynn Lancellotti.
- Credit card fees are very high. We are looking into switching to a different processing company to get lower rates.
- Award winners for the Annual Event were announced and include Jeff Crist for Quality of Life, North Atlantic States Regional Council of Carpenters for Spirit of Innovation and Resorts World for Golden Shovel.
- The county is hosting the first ever Economic Development summit on Friday, September 30th. Invitation is in each packet. OCP will be moderating two of the breakout sessions.
- CFAs were submitted earlier this summer and graded in August. Announcements of award winners will take place late this fall.
- Event updates included QPM held at City Winery where Kaitlynn and Conor presented to over 100 investors and planning is well underway for the Investor Breakfast on October 4th.
- News articles of importance included SUNY Orange and the Amazon grant project as well as and the Saratoga Economic Development court ruling. All articles were included in each packet.

Chairman's Report: **Michael Turturro**

- Michael Turturro gave the Chairman's report in Michael Gilfeather's absence. The Executive Committee is discussing possible candidates to take on the role of treasurer beginning in 2023. An update will be provided at the October board meeting.

Old/New Business: **Michael Turturro**

- With no old or new business, a motion to adjourn was made by Robert Kaehler, seconded by Daniel Depew and unanimously carried.

Respectfully submitted,
Michael Turturro

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