



Board of Directors Meeting
Goshen, NY
January 21, 2020 | 4 pm

Present: Michael Gilfeather, Mary Beth Bianconi, Melissa Cobuzzi, Susan Dean, Andrew Fetherston, Brian Flynn, Bob Kaehler, Al Muhlrad, Justin Rider, Bob Sanchez, Alan Seidman, Mark Stellwag, Gary Tetz, Mike Turturro (call in), Chuck Utschig, Derrik Wynkoop

Absent: Anthony Campagiorni, Todd Diorio, Chris Fiorillo, Heather Howley, Jimmy Smith, Mark Wienberg

Staff Present: Maureen Halahan, Megan Matthews

The meeting was called to order at 4 pm. **Michael Gilfeather**

Approval of Minutes: **Michael Gilfeather**

The minutes of the December 2019 board meeting were presented and accepted on a motion made by Bob Kaehler, seconded by Alan Seidman and unanimously carried.

Financials: **Michael Turturro**

- The financials were presented and approved on a motion made by Melissa Cobuzzi, seconded by Brian Flynn, financials were unanimously carried.

Chairman’s Report: **Michael Gilfeather**

- Chairman Gilfeather asked that a formal vote be taken approving the appointment of Robert Sanchez to the Board of Directors. The vote was approved on a motion by Derrik Wynkoop, seconded by Melissa Cobuzzi and unanimously carried.
- All board members introduced themselves as there are 3 new board members beginning their first term.

- [REDACTED]

President’s Report: **Maureen Halahan**

- Tentative 2020 schedule of events is included in each folder.
- Invoices for 2020 have been mailed to OCP Investors. We are arranging to meet with all current major investors and are working to expand the list in 2020.
- Date change for April Board meeting. New date: April 14th – Executive Committee at 3pm and Full Board Meeting immediately following at 4pm.
- Steve Neuhaus is motivated to have monthly meetings with all economic development offices in the county including Orange County Partnership, the county office of economic development, Orange County Chamber and the OCIDA. These meetings are beneficial in sharing information and working in tandem as an economic development powerhouse.
- Marketing update: Updating our website to keep our followers and investors up to date has been a focus in January. Changes include – a new blog, news updates, new incentive packets and a digital version of the newsletter.
- CFA winners were announced in late December. Orange County received \$65.8 million to spread out among Hudson Valley projects. Discussion followed regarding the CFA voting process and criteria.
- There was discussion regarding Great Wolf Lodge. They were considering Camp LaGuardia for some time but are now expanding their search. RFP for Camp LaGuardia will be coming out shortly from the County Executive. The Partnership will be sending out the RFP to our developer list. We are already in discussion with interested developers.
- Maureen met with the new Town of Montgomery Supervisor, Brian Maher regarding moratorium. There is a lengthy process involved in moving towards a moratorium. The town is meeting with two consultants on Thursday, January 23rd to discuss the master plan for the town.
- Maureen met with the new Town of Wallkill Supervisor, Frank DenDanto III. Their discussion was centered around commercial development, infrastructure, concerns over hotels being built and moratoriums.
- Amazon update: there was a meeting on Monday, January 20th between the Town of Montgomery, Bluewater Partners and Amazon. They are re-negotiating their PILOT with the Town of Montgomery IDA. Discussion followed about concerns over moratoriums spreading from town to town.

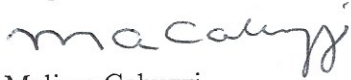
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- Construction Contractors Association (CCA) put out an ad detailing taxes of a project with a PILOT vs. no project. There will be more marketing to follow educating the general public on the value of commercial development and incentives.
 - Influx of new developers and contractors working in OC was discussed.
 - Maureen, Alan Seidman and Bob Kaehler met with Senator Skoufis to open lines of communication and discuss the need for incentives in NYS and the value of IDA's.
 - There was a review of highlights of a few projects in the pipeline. Business Retention & Expansion and Attraction reports are in each packet.

Old/New Business:

Michael Gilfeather

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- Moving forward there will be a section on the agenda regarding what the board should focus on. Please think of ideas for the next meeting.
 - A motion to adjourn was made by Alan Seidman, seconded by Bob Kaehler and unanimously carried.

Respectfully submitted,



Melissa Cobuzzi